

Half Year Report and Investor Update

19 August 2026



DESERT CONTROL IMPORTANT INFORMATION AND DISCLAIMER

ABOUT THIS PRESENTATION

By reading this company presentation (the "**Presentation**") or attending any meeting or oral presentation held in relation thereto, you (the "**Recipient**") agree to be bound by the following terms, conditions and limitations. The Presentation has been produced by Desert Control AS (the "**Company**").

THE PRESENTATION HAS BEEN PREPARED FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE, AND SHOULD NOT BE CONSTRUED AS, AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY SECURITIES IN ANY JURISDICTION.

The Presentation may not be reproduced or redistributed, in whole or in part, directly or indirectly, without the prior consent of the Company. The Presentation is being made only to, and is only directed at, persons to whom such presentation may lawfully be communicated ('relevant persons'). Any person who is not a relevant person should not rely, act or make assessment based on this Presentation or anything included therein. No action has been taken to allow the distribution of this Presentation in any jurisdiction where any action would be required for such purposes. The Presentation has not been registered with, or approved by, any public authority, stock exchange or regulated market. The distribution of this Presentation may be restricted by law in certain jurisdictions, and the Recipient should inform itself about, and observe, any such restriction. Any failure to comply with such restrictions may constitute a violation of the laws of any such jurisdiction.

The information contained in this Presentation has not been independently verified. This Presentation contains information which has been sourced from third parties believed to be reliable, but without independent verification. None of the Company or any of its subsidiary undertakings or affiliates, or any directors, officers, employees, advisors or representatives (collectively "**Representatives**") of any of the aforementioned make any representation or warranty (express or implied) whatsoever as to the accuracy, completeness or sufficiency of any information contained herein, and nothing contained in this Presentation is or can be relied upon as a promise or representation by the Company or any of its Representatives.

None of the Company or any of its Representatives shall have any liability whatsoever (in negligence or otherwise) arising directly or indirectly from the use of this Presentation or its contents, including but not limited to any liability for errors, inaccuracies, omissions or misleading statements in this Presentation, or violation of distribution restrictions. The Recipient acknowledges that it will be solely responsible for its own assessment of the Company, the market and the market position of the Company and that it will conduct its own analysis and be solely responsible for forming its own view of the potential future performance of the Company's business. The content of this Presentation is not to be construed as legal, business, investment or tax advice or other professional advice. The Recipient should consult with its own professional advisers for any such matter and advice.

DESERT CONTROL IMPORTANT INFORMATION AND DISCLAIMER (CONT'D)

This Presentation contains certain forward-looking statements relating to inter alia the business, financial performance and results of the Company and the industry in which it operates. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. Any forward-looking statements contained in this Presentation, including assumptions, opinions and views of the Company, or cited from third party sources, are solely opinions and forecasts and are subject to risks, uncertainties and other factors that may cause actual results and events to be materially different from those expected or implied by the forward-looking statements. None of the Company or any of its Representatives provides any assurance that the assumptions underlying such forward-looking statements are free from errors nor do any of them accept any responsibility for the future accuracy of opinions expressed in this Presentation or the actual occurrence of forecasted developments.

This Presentation contains financial information derived from the Company's audited consolidated financial statements, as well as the Company's un-audited interim financial reports and management accounts. To obtain complete information of the Company's financial position, operational results and cash flow, the financial information in this Presentation must be read in conjunction with the Company's audited financial statements and other financial information made public by the Company.

This Presentation contains information about the markets in which the Company competes, including market growth, market size and market segment sizes, market share information and information on the Company's competitive position and the competitive position of other market parties. In the absence of exhaustive industry or market reports that cover or address the Company's specific markets, the Company has assembled information about its markets through formal and informal contacts with industry professionals, annual reports of its competitors as well as its own experiences. These estimates have not been verified by independent experts, and there is no guarantee that these estimates are accurate or complete and not misleading or that the definition of markets is accurate or complete and not misleading.

This Presentation speaks as at the date set out on herein. Neither the delivery of this Presentation nor any further discussions of the Company or any of its Representatives with the Recipient shall, under any circumstances, create any implication that there has been no change in the market or the affairs of the Company since such date. Neither the Company nor any of its Representatives assumes any obligation to update or revise the Presentation or disclose any changes or revisions to the information contained in the Presentation.

This Presentation is subject to Norwegian law, and any dispute arising in respect of this Presentation is subject to the exclusive jurisdiction of Norwegian courts.

TODAY'S SPEAKERS



**LARS RAUNHOLT
EISMARK**
CHAIR OF THE BOARD



JAMES THOMAS
CHIEF EXECUTIVE OFFICER



MIKE CANADY, PHD
CHIEF SCIENTIFIC OFFICER



JAN VADER
CHIEF INNOVATION OFFICER



MARTY WEEMS
MANAGING DIRECTOR AMERICAS



DAVID BORAH
CHIEF FINANCIAL OFFICER



ARI GREVE
COMMUNICATIONS MANAGER

AGENDA

Welcome and Preview of Presentation



Ari Greve, Communications Manager

Opening Remarks



Lars Eismark, Chairman

First Half Progress



James Thomas, CEO

R&D Strategy and Detailed Look at Study



Mike Canady, CSO

Production Systems and Middle East



Jan Vader, CIO

Pipeline Update



Marty Weems, MD Americas

Financials and Outlook



David Borah, CFO

Q&A



Opening Remarks



**LARS RAUNHOLT
EISMARK**
CHAIR OF THE BOARD



First Half Progress



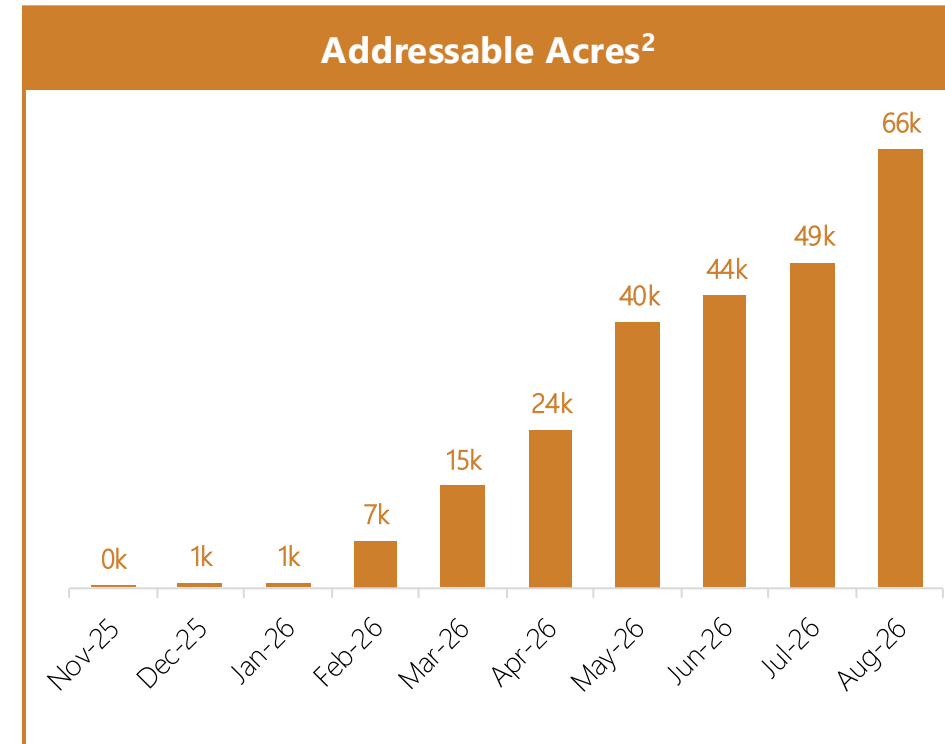
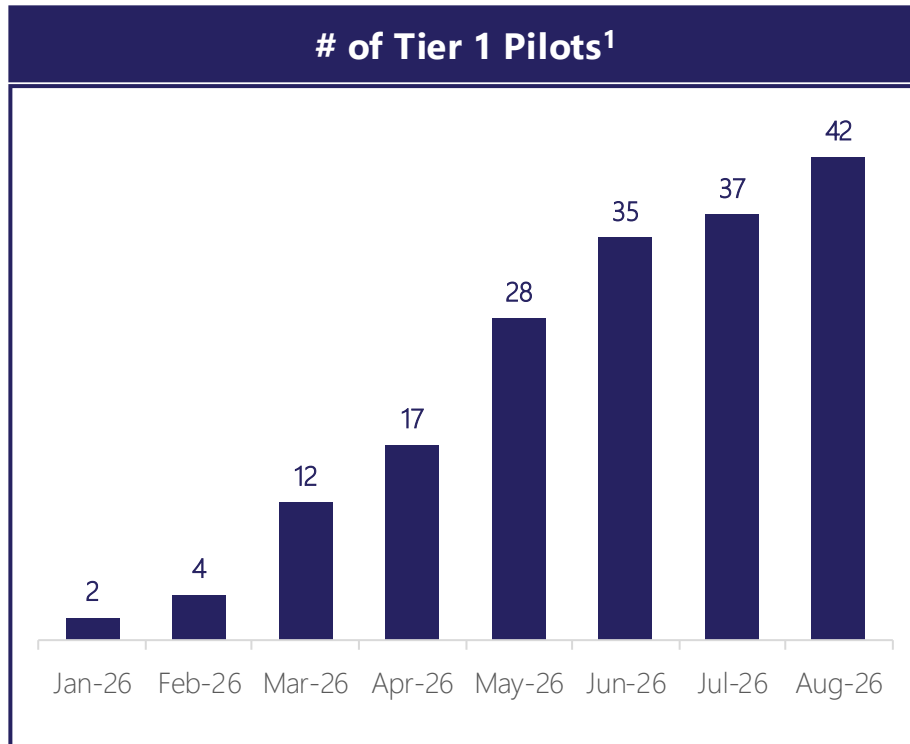
James Thomas
Chief Executive Officer



PILOT PROGRESS – NINE MONTHS IN CALIFORNIA

Rapidly expanding pipeline with **c. 66k** addressable acres

Cumulative Pilot Activity (November 2025 – August 2026)



All within only ~9 months of entering California agriculture market

1. Tier 1 pilots defined as significant acreage of prime land (typically 400+ acres) within target market (California) or any significant golf customer
2. Addressable acres defined as prime acres managed customers actively in pilots and likely to deploy LNC upon full scale commercial engagement

PRODUCTION UNIT AND PEOPLE PROGRESS

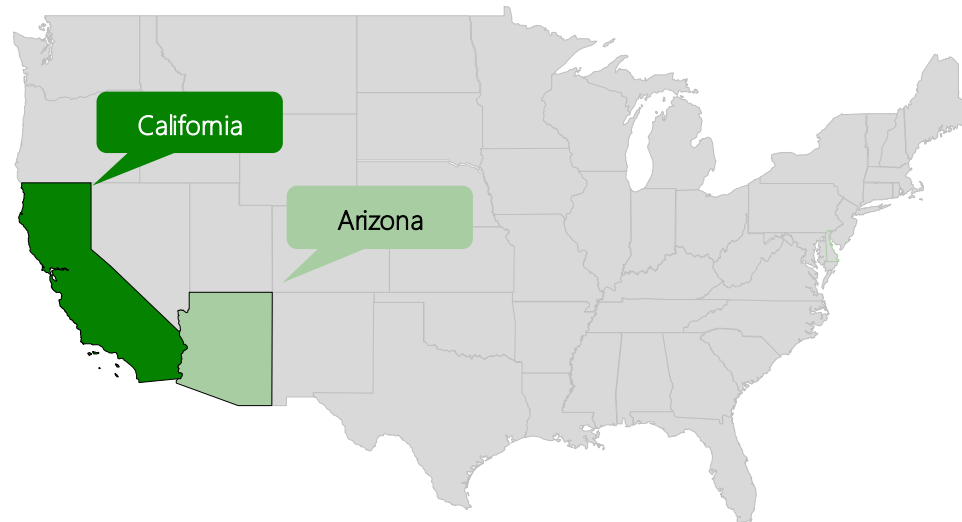
More than hiring of CFO and CSO

- Integrated design production team in Norway and Arizona
- Have hired more operations specialists to apply LNC
- Have organized a scientific organization to run much needed trials of LNC



MASSIVE GLOBAL MARKET WITH SIGNIFICANT OPPORTUNITIES IN CALIFORNIA & ARIZONA TODAY

Significant Opportunity in Current Active Markets...



\$5bn+^{1,2}

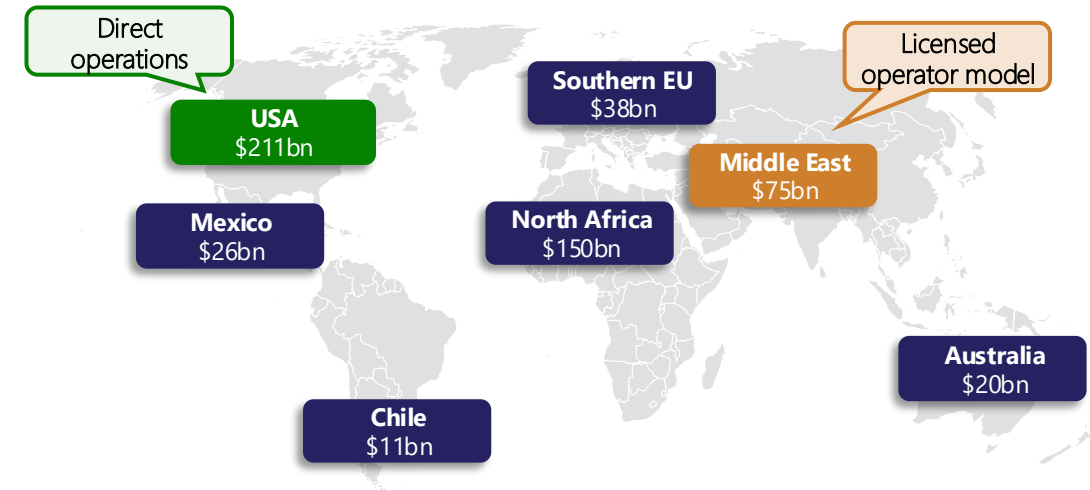
Agriculture Market

\$1bn+³

Golf/Turf & Landscaping Market

...With Massive Further Global Expansion Potential

Sandy Soil Agriculture (\$bn)^{1,2}



20%⁴

Of Earth's drylands degraded

100m⁴

Hectares of productive land lost each year

\$530bn+^{1,2}

Global Sandy Soil Agriculture Market

1. Market size based on 60-100% sand in soil content
2. Westwater Research's numbers for US agriculture, National Agriculture statistics service, Independent market research firm, Internal calculations
3. Internal calculations
4. Global Land Outlook, United Nations Convention to Combat Desertification (UNCCD)

Water Continues to Be a More Precious Resource

U.S. Raises Threat of Steep Water Cuts in Lower Colorado River Basin

A federal plan would impose drastic water cuts on Arizona, California and Nevada in dry years over the next decade. A legal battle could follow.

NY Times 31 July

Water costs are rising faster than inflation — and sending bills soaring

The cost of water and related services is rising twice as fast as inflation while utilities scramble to cope with escalating droughts and more intense storms.

Washington Post 13 May

Europe's rivers are running dry, and the knock-on effects are disastrous

The Guardian 5 August



R&D Strategy



Mike Canady, PhD
Chief Scientific Officer



INTRODUCTION AND BACKGROUND

- Joined as CSO in April 2026
- 20+ years in agronomy-related product development
- PhD University of California, Davis in Plant Genetics
- Extensive experience leading technical teams in the development and launch of new agricultural products and technology
- Authored numerous technical reviews, peer-reviewed research articles, and presentations for global conferences, focused on crop nutrient management and plant defense systems
- Versatile technical skills, including leading teams in experimental design, managing cross-functional, multicultural teams, fluent in Spanish



Desert Control R&D Strategy: From Mechanism to Targeted Action

Defining the Mode of Action (MOA)

- **A Foundation of Rigorous Science:** All ongoing R&D initiatives build directly upon our robust baseline of established scientific data and completed research.
- **Fundamental research:** Partnering with UC researchers to quantitatively analyze LNC's MOA across diverse soil and water chemistries.
- **Nitrogen Protection:** Leveraging MOA data for targeted studies validating LNC's ability to retain applied nitrogen and prevent loss.



Delivering Powerful Commercial Results in the Field

- **Permanent Crops:** Ongoing R&D trials (almonds, pistachios, citrus, dates) and planned CRO trials (almonds, pistachios, table grapes).
- **Vegetable/Row Crops:** Planned CRO trials for lettuce, tomatoes, peppers, and onions.
- **Turf Grass:** Ongoing UC Riverside trial utilizing reduced irrigation to prove LNC's water efficiency and drought resilience.

Salinas Valley (California) Romaine Trial: Proving Commercial Efficacy

- **Transforming Marginal Soil:** Deployed LNC on historically underperforming, fast-draining sandy loam in Salinas Valley.
- **Breakthrough Yield Expansion:** Achieved a 29.8% increase in total harvestable yield (+98 boxes per acre versus the untreated control), driven by higher survival rates of mature heads.
- **Maximized Water ROI:** Improved Water Use Efficiency by 33%, yielding 5.7 tons per acre-foot of water versus control's 4.3 tons.
- **Seamless Integration:** Applied LNC directly via the grower's existing drip tape irrigation, requiring zero mechanical soil disruption or additional labor.
- **Critical Agronomic Insurance:** During a delayed harvest with halted irrigation, LNC-treated root zones retained moisture significantly longer, buffering the crop against late-season water stress and desiccation to protect quality.
- **Proven Scalability:** A 5.5-acre follow-up trial commercially validated these results, delivering a 21.7% increase in total yield (+1,094 lbs/acre) and 34% more harvested bins per acre under commercial conditions.



Desert Control R&D Strategy: Select Trial Overview

Crop	Region	% Water Saving	% Yield Increase	Important Take Aways
Permanent Orchard Crops	Americas	N/A	97%	Doubled yield on marginal ground
Date Palms	Middle East	46%	8% (Total), 21% (Grade A)	Halved water use; boosted premium quality
Romaine Lettuce	Americas	N/A	30%	Breakthrough commercial yield expansion
Zucchini, Millet, Watermelon	Middle East	N/A	17% to 62%	Third-party validated yield spikes
Greenhouse Vegetables	Middle East	43% – 48%	N/A	Maximized controlled-environment efficiency
Sports & Golf Turf	Americas	30% – 60%	N/A	Drastically reduced heavy irrigation; sustained savings on century-old turf
Municipal Parks & Bermuda Grass	Middle East	40% – 47%	N/A	Maintained 40%+ savings past year three; increased soil organic matter and lowered salinity
Native Forest	Middle East	48% – 57%	N/A	Enabled large-scale de-desertification

Production Systems and Middle East Updates



Jan Vader
Chief Innovation Officer



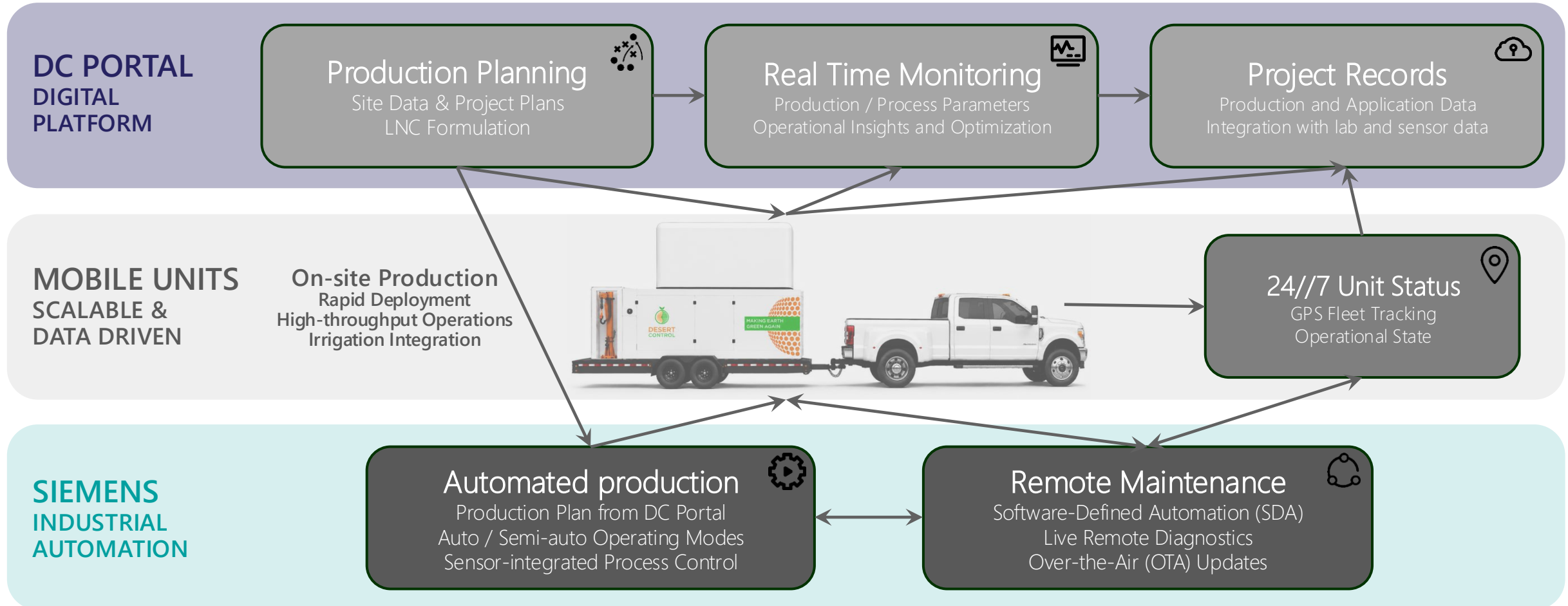
Next Generation Production Unit

- Two successful field operations completed with the next-generation production unit
 - First commercial-scale application covered 12 acres of Medjool date palms in Arizona
 - Second operation confirmed further performance and automation enhancements
- Core production module demonstrating good performance under field conditions
- New modular platform designed to enable:
 - Higher operating efficiency
 - Further increases in production capacity
 - Scalable replication across future units
- Increasing integration with the DC digital infrastructure



Industrial Automation & Digital Infrastructure

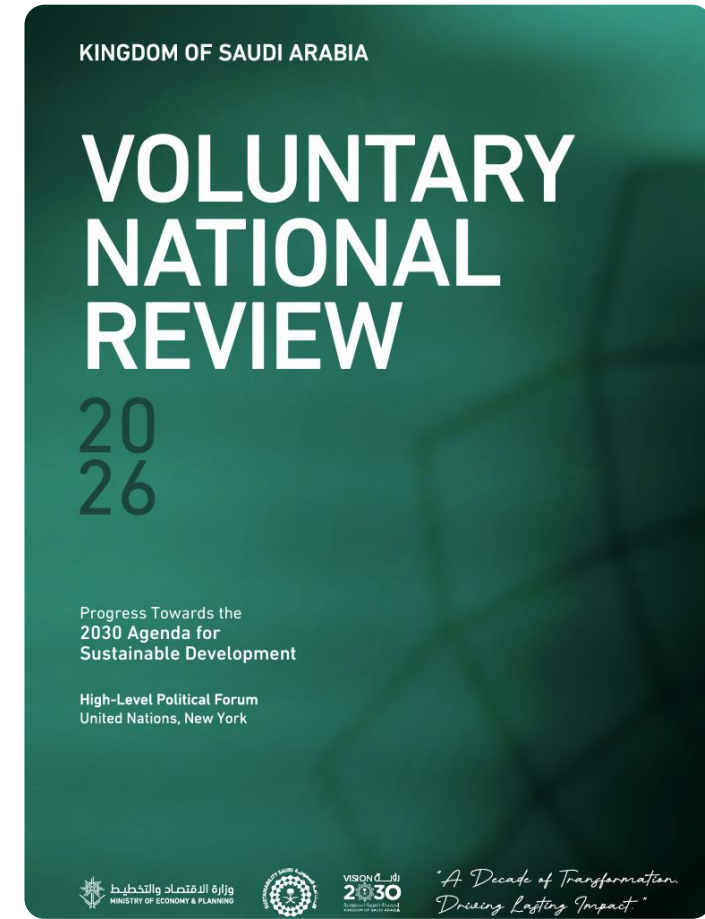
Siemens Software-Defined Automation (SDA), DC Portal, and next-generation mobile production units together enable scalable, data-driven field operations



Some capabilities under implementation as part of next-generation production system rollout

MIDDLE EAST LICENSED OPERATOR MODEL – UPDATES

- Continued commercial and technical market development
- Liquid Natural Clay recognized in Saudi Arabia's 2026 Voluntary National Review, presented to the UN
- New governmental tender in KSA specifically requests LNC for urban landscaping
- LNC also included in technical specifications for new commercial development in Dubai
- Some effect of regional disruptions



Pipeline Updates in Agriculture and Golf



Marty Weems
MD Americas



AGRICULTURE AND GOLF ADOPTION IS REFERENCE-LED AND PROOF-DRIVEN

Reference-led adoption

1 Adoption is evidence-led

- **Growers prefer to see results from comparable farms, crops, and soil conditions** before committing meaningful acreage
- Reference cases and **tangible results are paramount** in generating initial interest

2 Proof takes time

- **Water savings** can show immediate results
- However, yield, crop quality, and long-term soil benefits often **require at least one full growing cycle**

3 Third-party validation

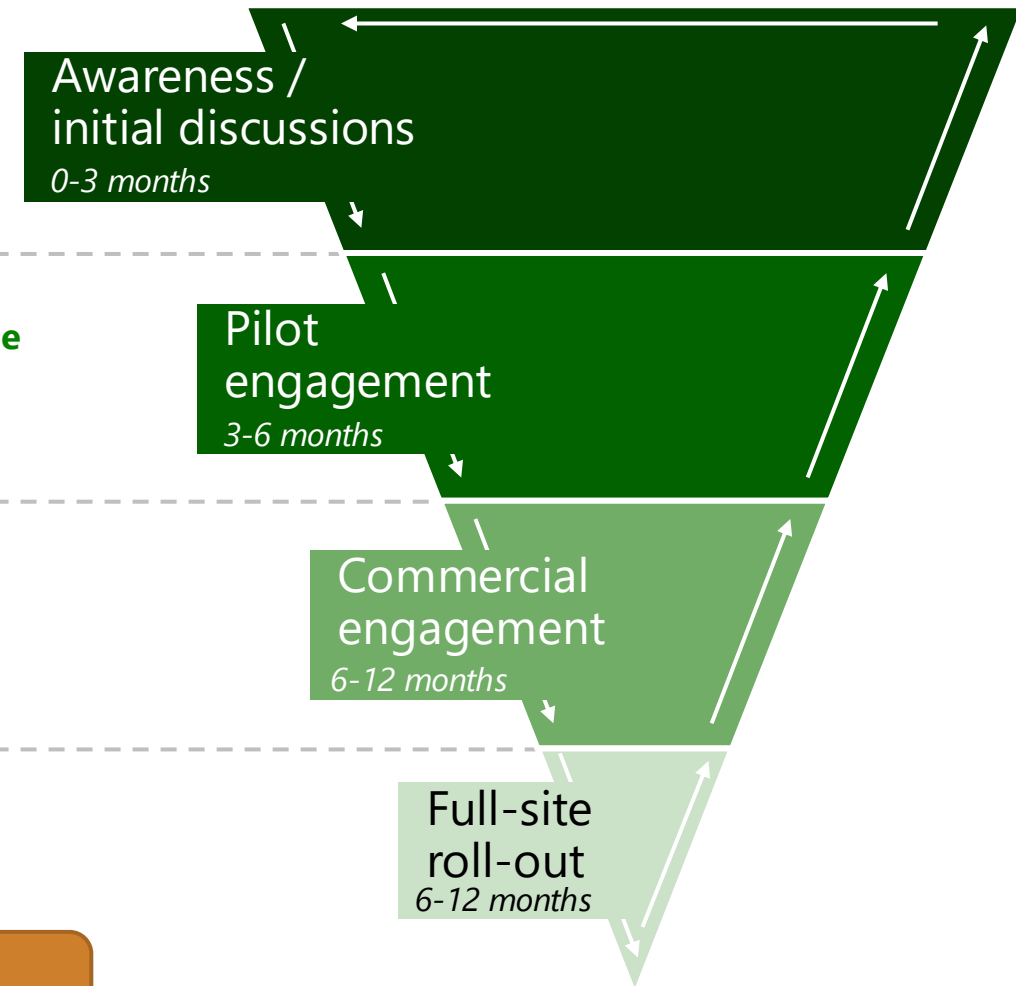
- Tangible proof points are critical, but third-party **validation and relationships with trusted entities optimise conversion potential**

Commercial scale therefore follows validation

Pilots create the evidence base required for larger deployments and wider market adoption

SALES PROCESS & COMMERCIAL FLYWHEEL

- 1 Build initial interest in LNC, leveraging proof points across validated applications and high-water savings / ROI proposition
- 2 Pilots offer low-risk test of LNC on limited acreage prior to commercial-scale
 - ✓ Pilots that do not immediately convert **remain warm prospects pending broader market validation**
- 3 First movers and large/respectable growers are critical inflection points in market adoption, serving as a key validation exercise for the wider market
- 4 Completed engagements create further proof points and trusted customer references



The flywheel: → more proof points → more reference customers → faster conversion throughout the sales funnel

Rapidly Growing Pipeline of High-Conviction Opportunities

Tier 1 Technical Pilots expand from 7 to 42 in 2026, a sixfold increase

TOTAL PROJECTS

50

+38 / +317%

12 in 2025

UNIQUE CUSTOMERS

34

+23 / +209%

11 in 2025

TIER 1 TECHNICAL PILOTS

42

+35 / +500%

7 in 2025

PROJECTS PER CUSTOMER

1.44

+32%

1.09 in 2025

Project growth by segment

Agriculture leads the expansion; golf course projects triple.



Why the pipeline converts

- **Conversion** 60% win rate on Tier 1 conversions since tightening aim to permanent crops and golf with expensive water.
- **Land and expand** Woodland Hills led us to Berkeley Country Club; Repeat customers are Oasis Dates, Martha's Gardens and CSUF.
- **H2 2026** 12 projects, including 3 commercial projects, planned for installation, with more expected through the balance of H2.

Tier 1 pilots are defined as significant acreage of prime land, typically 400+ acres, within a target market such as California, or any significant golf customer.

Agriculture Opportunity Growth

Tier 1 Technical Pilots expand to 42 across the portfolio in 2026, a sixfold increase

AGRICULTURE PROJECTS

41

+35 / +583%
6 in 2025

UNIQUE CUSTOMERS

25

+20 / +400%
5 in 2025

TIER 1 TECHNICAL PILOTS

34

+30 / +750%
4 in 2025

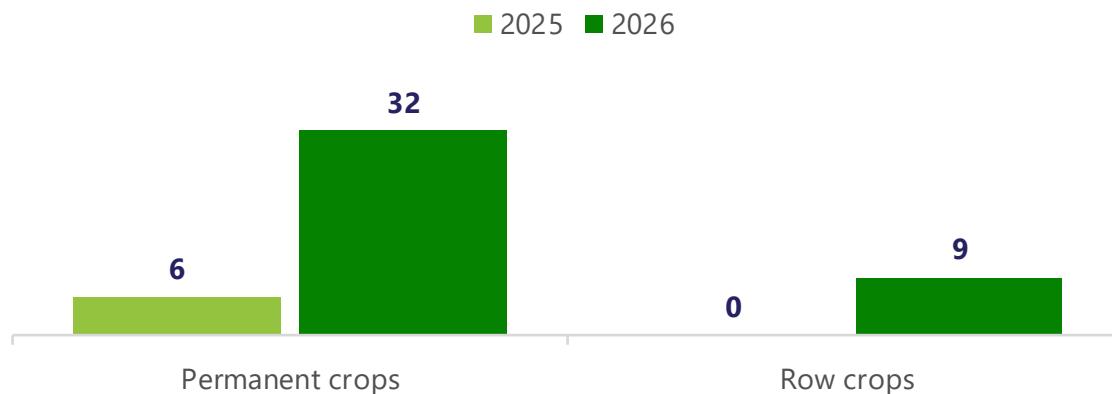
COMMERCIAL PROJECTS

5

+4 / +400%
1 in 2025

Agriculture projects by subsegment

Permanent crops remain the core; row crops are the new growth engine.



What to watch

- **H2 2026** 9 Ag projects planned for installation, with many more expected to be added through the balance of H2.
- **From October** Row crop vegetable opportunities in Southern California and Arizona arrive with the planting season.
- **Oct-Dec 2026** Fruit and nut harvests deliver the first relevant performance data.
- **May 2027** Table grape harvests follow.

Golf and Landscape Opportunity Growth

Golf courses show strong new-account expansion, with project volume tripling year on year

GOLF-COURSE PROJECTS

9

+6 / +200%
3 in 2025

UNIQUE CUSTOMERS

8

+5 / +167%
3 in 2025

TIER 1 TECHNICAL PILOTS

8

+7 / +700%
1 in 2025

COMMERCIAL PROJECTS

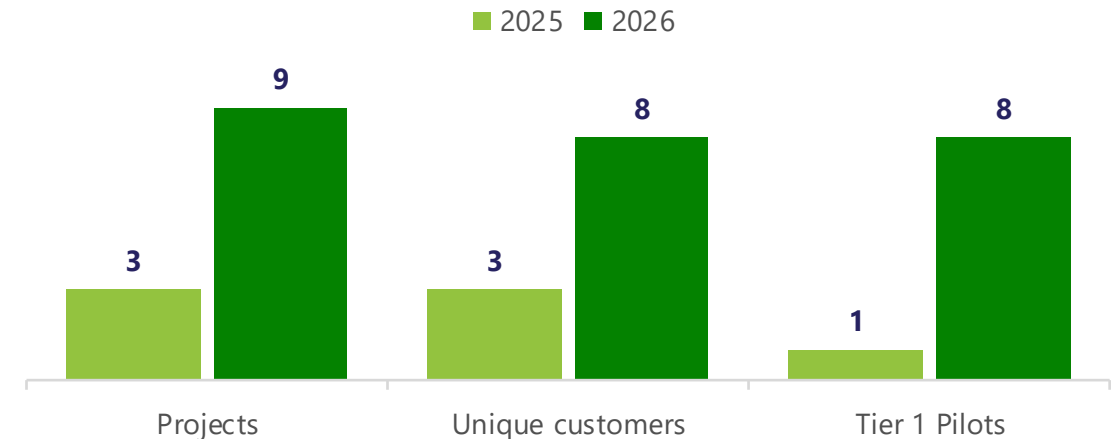
2

+1 / +100%
1 in 2025

Outlook

- **Pilots** The summer continues to be busy with golf trials that are expected to convert in the coming quarters.
- **Ambition** We expect to quadruple our 2025 project count in golf.
- **Geography** California and Las Vegas continue to accelerate.

Golf and landscape, 2025 vs 2026



Golf Update: Woodland Hills and Berkeley

- Woodland Hills over last 12 months
 - 27% water savings
 - \$350,000 gross benefit to customer from water savings and rebates
- Berkeley over first 3 months
 - 5% water savings
 - \$17,000 benefit
 - Average temperatures during this period were 5+ degrees hotter than last year



WE ARE AT OUR COMMERCIAL INFLECTION POINT

1

Commercial validations across **high-value crops and golf**

2

Full-cycle validations across pistachios and almonds **expected in the next 2-3 months**

3

Boom in volume of pilots with material increase in size and quality: **average of c. 1,500** addressable acres per pilot customer, with several **4,000+ acre opportunities**¹

4

Huge realizable pipeline of c. **\$56m**¹

All within only ~9 months of entering California agriculture

1. Internal estimates based on expected pilot activity from November 2025 to August 2026

Financials and Outlook



David Borah
Chief Financial Officer



COMMENTARY REGARDING YTD AND BALANCE OF YEAR

- **Converting Pilots to Commercial Business**

- We are keenly focused on this as we are now in harvest season. We have a very strong pipeline of interested potential customers and are optimistic many will choose larger applications
- More marketing efforts – social media, outside marketing consultant, in-field marketing events
- Growers Edge – offering customers financing option so that they can time payments post harvest

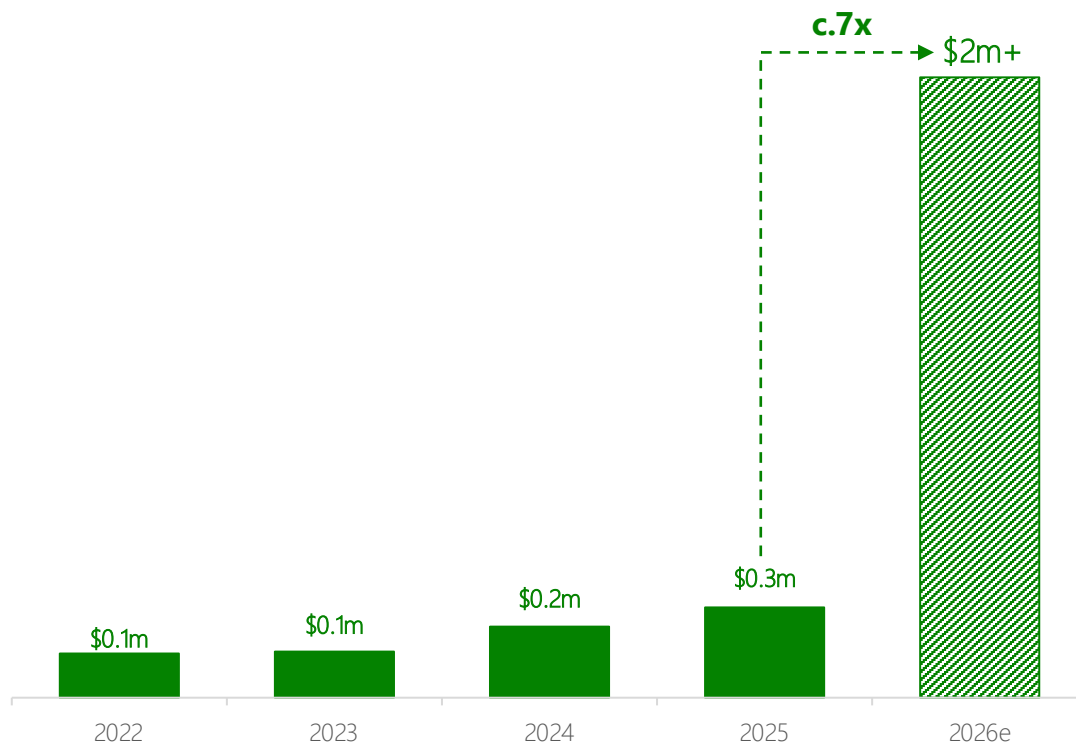
- **Woodland Hills and Berkeley:** Making steady contributions to revenues

- **Middle East:** Geopolitical concerns have dampened business prospects. Factored into guidance

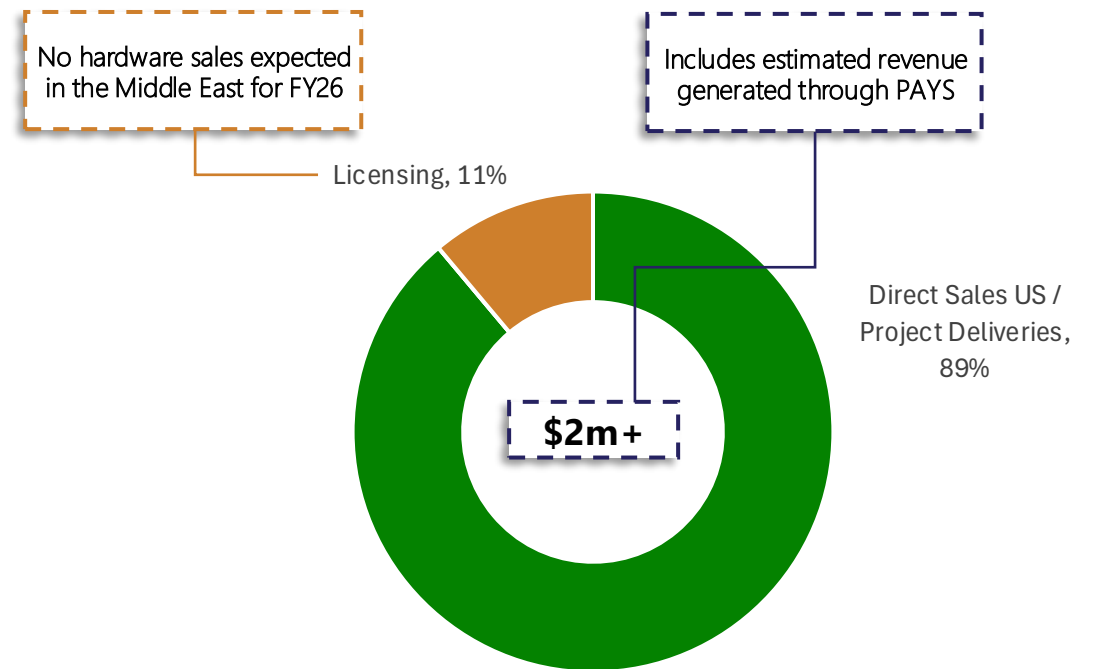
- **Cash Burn:** Investments in team and capacity have been made. Expenses to remain steady for foreseeable future

REVENUE DEVELOPMENT

Revenue Development (\$m)¹



Projected Revenue 2026e (\$m)²



1. 2022-2025 Revenues converted at NOK:USD of 1:0.1022

2. Projected revenue defined as revenue recognised for the fiscal year + further revenue expected to be generated through PAYS contracts over the remaining contracting period

Q&A





Thank you!